materials handling **MIDDLE EAST**

POST SHOW



SHOW PROFILE

Materials Handling Middle East is the region's leading dedicated trade fair for intralogistics, supply chain management, freight and cargo, and featured and showcased more than 200 brands.

It also featured the Supply Chain and Logistics Forum, an interactive summit that brought together regional industry professionals along with their international counterparts, government bodies, and policy makers to discuss key challenges and growth opportunities for logistics in the Middle East.

Edition

Date :11 - 13 September, 2017

Venue : Dubai International Convention

and Exhibition Centre

Organiser : Messe Frankfurt Middle East GmbH

Total Sqm. : 3,657 Sqm

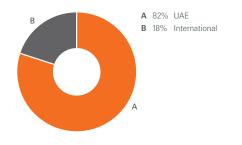
Exhibitors :126*

:3,448* Visitors

*2017 visitor results.

countries visitors 126 exhibitors

Regional breakdown of visitors



Top 10 countries by visitors Countries

- 1. United Arab Emirates
- Saudi Arabia
- India
- 4 Kuwait
- 5 Oman
- 6. Germany
- 7. China
- Iran, Islamic Republic of
- 9. Lebanon
- 10. Turkey

Business sector of the visitors at Materials Handling Middle East 2017

(all figures in % multiple answers possible) Building and construction industry FMCG industry Oil and Gas industry Mechanical engineering Automotive industry Pharmaceutical industry Chemical industry Electrical engineering Other manufacturing industry Logistics company Warehousing company Supply chain company Freight and cargo company Road transport company Shipping line Other service provider Wholesale trade, distributor Importer, exporter Retail trade Others 5 10 Industry Services Wholesale Retail Others

2017 VENUE MAP



Running alongside:

supply chain+logistics forum

MARKET OVERVIEW

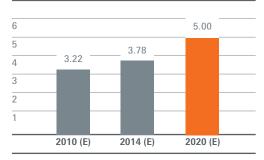
Automated Material Handling Equipment Market in GCC Region, by Country, 2016-2023 (USD Million)

Country	2016	2017	2023	CAGR % (2017-2023)
KSA	134.73	146.87	235.34	8.2%
UAE	74.91	82.38	139.04	9.1%
Qatar	29.32	32.73	60.46	10.8%
Oman	22.80	24.76	38.80	7.8%
Kuwait	10.24	10.92	14.43	4.7%
Bahrain	6.34	6.85	10.43	7.2%
Total	278.34	304.52	498.50	8.6%

Automated Material Handling Equipment Market in UAE, by Type, 2016-2023 (USD Million)

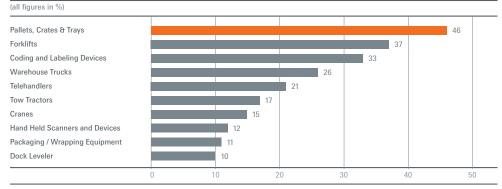
Туре	2016	2017	2023	CAGR % (2017-2023)
AGV	9.36	10.41	18.26	9.8%
ASRS	33.00	35.91	60.52	9.1%
Automated Cranes	16.83	18.24	27.08	6.8%
Robots	8.15	9.27	17.14	10.8%
Automated Conveyors and Sortation Systems	7.57	8.54	16.05	11.1%
Total	74.91	82.38	139.04	9.1%

Exhibit - 3: The GCC MHE Market Size (USD Billion) Estimates, 2010 - 2014



Source: Front & Sullivan Research and Analysis

Exhibit - 2: Reported Share of use of MHE by Logistics users in the GCC, 2014



Source: Front & Sullivan Research and Analysis

Transport and Logistics

Materials Handling Middle East launched the new segment of Transport & Logistics for commercial vehicles at the 2017 edition. An integral segment within the warehousing, intralogistics and supply chain industry, and this dedicated section added more focus on a sector that is poised to experience significant growth in the region.

Launch Exhibitors:







Forklift Operator Challenge

The show featured the second edition of the Forklift Operator Of The Year challenge at Materials Handling Middle East, a oneof-a-kind competition for forklift operators that was judged by instructors from the country's leading driving schools.

Sponsor











Platinum Sponsor SPAN Gold Sponsor acme

Association Partner scig



SHOW HIGHLIGHTS

Supply Chain and Logistics Forum

The two-day Supply Chain and Logistics Forum focused on strategies, policies, trends and key growth opportunities for the supply chain and logistics sector in the Middle East, and provided a platform for regional and international players to discuss and debate the future direction of the sector.



Abdelaziz Salah

Supply Chain Director - AMET Johnson and Johnson, UAE



Andre da Silva

Head of Strategic Sourcing and Category Management Manager Mubadala Petroleum, UAE



Jean-Bernard Escoufier Business Development Manager



IP3 Concept, France







Sam Achampong

Regional Director - MENA Chartered Institute of Procurement and Supply, UAE



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